

AFRICA PRUDENTIAL PLC**AUDITED YEAR-END RESULTS FOR THE PERIOD ENDED DECEMBER 2017****AFRICA PRUDENTIAL GROWS PROFIT BY 68% IN 2017.**

This Earnings Press Release should be read in conjunction with the Audited 2017 Full Year Financial Statements. The Earnings Press Release and the Audited 2017 Full Year Financial Statements are available on our website at <https://africaprudential.com/investors/>. This analysis is dated February 26, 2018. Unless otherwise indicated, all amounts are expressed in Nigerian Naira, and have been primarily derived from the Company's Financial Statements, prepared in accordance with the International Financial Reporting Standards ("IFRS"). The accounting policies used in the preparation of these financial statements are consistent with those used in the Company's Audited Full Year 2017 Financial Statements. Additional information relating to the Company is available on the Company's website <https://africaprudential.com/>

HIGHLIGHTS OF THE RESULT:**Income Statement:**

- Total revenue: N3.4billion, compared to N2.4billion in FY 2016 (39% YoY growth).
- Operating Expenses of N1.3billion, compared to N1.0billion in FY 2016 (30% YoY growth).
- Profit Before Tax: N2.1billion, compared to N1.4billion in FY 2016 (43% YoY growth).
- Profit After Tax: N1.7billion, an impressive 68% YoY growth compared to N1.0billion in FY 2016.
- Annualized Earnings Per Share: 86Kobo

Balance Sheet:

- Total Assets: N21.9billion, compared to N16.8billion as at 2016 FY (30% YoY growth)
- Total Liabilities: N14.9billion, compared to N12.3billion as at 2016 FY (22% YoY growth)
- Shareholders' Funds: N6.9billion, up 52% YoY; reflecting strong capacity for internal capital generation.

FY 2017 (ITEMS OF NOTE)

Comparing FY 2017 with FY 2016, there are a few items to note such as:

- Net Interest Income- There is a 67.1% increase in interest income year on year which was driven largely by an efficient management of our investment activities. (Kindly refer to note 5b of our FY 2017 accounts for further details)
- Operational Expenses- Operational expenses increased by 38.5% year on year. This was largely due to technology advancement, business expansion, product development and other promotional activities. (Kindly refer to note 9 of our FY 2017 accounts for further details)
- Total Comprehensive Income- This increased to c.N3.0billion as a result of fair value gains (Kindly refer to note 27 of our FY 2017 accounts for further details)

Financial Metric (N' Billion)	FY 2017	FY 2016	Change
Turnover	3.37	2.42	39.14%
Operating Expenses	1.29	1.00	29.58%
Profit Before Taxation	2.07	1.45	42.95%
Profit After Taxation	1.71	1.02	68.25%
EPS	0.85	0.51	66.67%
Total Assets	21.93	16.82	30.39%
Total Liabilities	14.99	12.27	22.19%
Total Equity	6.94	4.55	52.49%

Key Ratios	FY 2017	FY 2016
ROA	8%	6%
ROE	30%	22%
Profit Margin	51%	42%
EPS	0.85	0.51
MPS	4.21	3.05
P/E	4.95	5.98

Lagos Nigeria – 26th February, 2018 – African Prudential Plc, (**NSE:** AFRIPRUD, **Bloomberg:** AFRIPRUD NL, **Financial Times:** AFRIPRUD LAG) announced its Audited 2017 Full Year Financial Results, showing a turnover of N3.37billion and profit before tax of N2.07billion, for the year ended 31 December 2017. The Company delivered an annualized Earnings Per Share of 86 Kobo and declared a Dividend of 40 Kobo per Share.

Commenting on the financial results, Mr. Peter Ashade, the Managing Director/CEO of Africa Prudential Plc, said that "Despite the challenging operating environment in 2017, the company ended the year with an impressive performance. The company recorded a turnover of N3,365,012,000, a growth of 38% over the previous fiscal financial year and a Profit Before Tax of N2,066,894,000 which represent an increase of 43% over the previous year".

He further stated that "In 2017, we emphasized the need for diversification of our business portfolio to achieve long term sustainability and viability of our business which necessitated the change of name that was approved at the last Annual General Meeting. I am happy to report that the change of Name from Africa Prudential Registrars Plc to Africa Prudential Plc was duly completed in 2017 and we have commenced implementation of our diversification strategy. Worthy of note is the fact that the new Africa Prudential Plc is still a strong player in the registrars' business and still intends on remaining a leading registrar firm in Nigeria and grow to become a leader in Africa in the near future".

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

<i>In thousands of Nigerian Naira</i>	31-Dec-17	31-Dec-16
Registrars fee income	935,434	994,394
Net interest income	2,380,382	1,424,109
Gross earnings	3,315,816	2,418,503
Other income	49,196	29,214
Impairment loss on financial assets	(157,296)	(147,460)
Personnel expenses	(327,144)	(353,413)
Other operating expenses	(630,849)	(455,492)
Depreciation and amortization	(52,126)	(45,416)
Finance charges	(130,703)	-
Profit before tax	2,066,894	1,445,936
Income tax expense	(352,116)	(426,763)
Profit after tax	1,714,778	1,019,173
Other Comprehensive Income, net of income tax		
Items that will not be reclassified subsequently to profit or loss:	-	-
Items that may be reclassified subsequently to profit or loss:		
Fair value gain on quoted equity	169,335	29,741
Fair value gain/(loss) on unquoted equity	1,104,598	(213,108)
Other comprehensive income, net of income tax	1,273,933	(183,367)
Total comprehensive income	2,988,711	835,806
Basic earnings per share (kobo)	86	51

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

<i>In thousands of Nigerian Naira</i>	31-Dec-17	31-Dec-16
ASSETS		
Cash and cash equivalents	9,192,490	4,666,989
Financial assets (Available For Sale)	4,440,443	3,116,156
Financial assets (held to maturity)	7,554,522	8,136,794
Trade and other receivables	257,107	313,771
Inventory	16,578	15,710
Other assets	72,070	96,760
Property, plant and equipment	223,683	202,269
Intangible asset	77,921	17,242
Goodwill	98,693	255,989
TOTAL ASSETS	21,933,507	16,821,680
LIABILITIES		
Customers' deposits	10,792,264	11,742,697
Creditors and accruals	330,913	382,031
Taxation	224,407	144,856
Deferred tax assets	34,110	1,322
Current liabilities	11,381,694	12,270,906
Loan	3,612,328	-
TOTAL LIABILITIES	14,994,022	12,270,906
SHAREHOLDER'S EQUITY		
Share capital	1,000,000	1,000,000
Share premium	624,446	624,446
Retained earnings	4,886,652	3,771,874
Other reserves	428,387	-845,546
TOTAL EQUITY	6,939,485	4,550,774
TOTAL LIABILITIES AND EQUITY	21,933,507	16,821,680

PRESENTATION OF 2017 FULL YEAR RESULTS – CONFERENCE CALL INVITATION

Please accept our invitation to attend a teleconference call with Africa Prudential Plc's Management, as the Managing Director/CEO leads the presentation of the Audited 2017 Full Year Results.

The presentation can be downloaded from Africa Prudential website on or before 2:00pm on Friday, March 2, 2017, via the following link: <https://africaprudential.com/downloads/>.

Kindly dial-in five minutes before start time. Full details of the call are shown below.

CONFERENCE CALL DETAILS	
Conference Name	Africa Prudential Plc Audited 2017 Full Year Results Presentation
Chairperson's Name	Peter Ashade - Managing Director/CEO
Additional Speaker	Olufemi Adenuga - Chief Financial Officer
In attendance	Catherine Nwosu (Chief Operations Officer), Dominic Ogar (Chief Information Officer), Joseph Jibunoh (Company Secretary/Legal Adviser), Lanre Sonubi (Head, Brand Mktg & Corporate Communications), Bridget Bayo Ajayi (Head, Business development and Product Services).
Call Date	Mon, 05, March 2018
Call Time	To be communicated
Duration (hh:mm)	01.00
Required participant Information	Name and Company
Participant Dial In Number(s)	To be communicated
Password	To be communicated

EDITOR'S COMMENT

Africa Prudential Plc ("Afriprud") is a technology-driven Capital Market Investment Mediator [CMIM]. Africa Prudential Plc is a standard delivery service provider for corporate organizations in the primary and secondary sectors of the capital market.

The company sets the pace in its industry, bringing technology into the standard share registration model, revolutionizing primary processes, and driving official regulation within the evolving sector. Africa Prudential Plc manages 75 client-registers, made up of over three million shareholders. The company is the most capitalized registrar in the country with share capital of 2 billion units.

More information can be found at: <https://africaprudential.com/>
Media Enquiries: Email Investorrelations@africaprudential.com

CAUTION REGARDING FORWARD LOOKING STATEMENTS

From time to time, the Company makes written and/or oral forward-looking statements, including in this press release and in other communications. In addition, representatives of the Company may make forward-looking statements orally to analysts, investors, the media and others. All such statements are intended to be forward looking statements. Forward looking statements include, but are not limited to, statements regarding the Company's objectives and strategies to achieve them, and the Company's anticipated financial performance. Forward looking statements are typically identified by words such as "will", "should", "believe", "expect", "anticipate", "intend", "estimate", "may" and "could".

Any forward looking statements contained in this presentation represent the views of management only as of the date hereof and are presented for the purpose of assisting the Company's investors and analysts in understanding the Company's financial position, objectives and priorities and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. The Company does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf, except as required under applicable securities legislation

The release, publication or distribution of this announcement in certain jurisdictions may be restricted by law and therefore persons in such jurisdictions into which this announcement is released, published or distributed should inform themselves about and observe such restrictions.



Peter Ashade
Managing Director